

Outlook

Read • Think • Understand



Narayan Das Agrawal



Gaurav Shetty



Dr. Durga Prakash



Sujoy Chakravarty



D. K. Shivakumar



Ashok Kheny



Shrinivas Rao



Tejash Hathi



Shubham Gupta



Divy Gupta



Sathya Shankar K



Sriramkumar Kumaresan



Bharatrao V Kamte



Ashwini Vaishnav



Ghanshyam Dass



Suresh Naik



Murali Krishna Gannamani



Sathish Rajendren



Shantanu Som



Dr. Sohini Sastri



Anil Siddhpura



Niraj Raghvani



Oushnik Chandra



Deepak Parab



Dr. Shardul S. Shroff



Vivek Abrol



Bhaktha Keshavachar



Sourav Mukherjee



Dr. Satish Waman Wagh



Sanjay Dighe



Dr. Sameer Mehta



Sundar Pichai



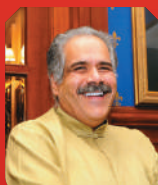
Nalin Kohli



Grandhi Mallikarjuna Rao



Ipsita Dasgupta



Rahul Bhatia



Upasana Chachra



Ajaypal Singh Banga



Mohit Burman



Allu Arjun

Driving the Next Era of Smart Utilities

Under the leadership of Murali Krishna Gannamani, Fluentgrid is transforming utilities and smart cities with AI-powered platforms that drive efficiency, resilience, and sustainable growth



Murali Krishna Gannamani
Managing Director & CEO
Fluentgrid Limited

India's growth story will be driven as much by digital infrastructure as by physical infrastructure. As the nation advances towards Viksit Bharat 2047, essential utilities across power, water, gas, and urban services are evolving into intelligent, resilient, and citizen-centric ecosystems. At the forefront of this transformation is Murali Krishna Gannamani, Managing Director & CEO of Fluentgrid Limited, whose leadership is helping shape a more sustainable, self-reliant, and technology-driven India.

For over 25 years, Fluentgrid has been at the forefront of digital transformation for power, water, gas utilities, and smart cities. Its flagship Customer Information System (CIS), Meter Data Management System (MDMS), Unified Head-End System (UHES), and AI-powered Actilligence® platform enable utilities to improve operational efficiency, reduce losses, strengthen customer engagement, and make intelligent, data-driven decisions. Today, Fluentgrid's solutions are deployed in more than 20 countries, serving over 50+ utilities and cities and positively impacting more than 100+ million consumers.

"Technology alone does not create impact; domain expertise combined with innovation does," says Murali Krishna Gannamani. "Our 25-year focus on utilities and critical infrastructure, backed by a DSIR-recognised Research &

Development Centre, enables us to embed Artificial Intelligence (AI) and Machine Learning (ML) across our platforms to drive predictive maintenance, intelligent customer engagement, grid optimisation, and smarter city operations."

Leveraging Artificial Intelligence (AI), Machine Learning (ML), the Internet of Things (IoT), smart metering, and advanced analytics, Fluentgrid is building future-ready digital infrastructure that strengthens utility operations and supports national development.

"At Fluentgrid, our vision is to touch a billion lives by 2030"

Recognised by Gartner, IDC, and Guidehouse Insights, Fluentgrid delivers secure, scalable, and enterprise-grade solutions backed by a CMMI Level 5 appraisal and internationally recognised ISO certifications.

Its Customer Information System (CIS) and Meter Data Management System (MDMS) support more than 70+ million utility consumers worldwide through smart metering, complex billing, customer engagement, and demand response programmes.

Fluentgrid's Actilligence® platform powers Integrated Command and Control Centres (ICCC), bringing together data from multiple municipal

departments to enable advanced visualisation, surveillance, incident management, and citizen grievance redressal, making cities smarter, safer, and more responsive. Complementing this, its Unified Head-End System (UHES) enables utilities to securely manage millions of smart devices at scale.

"We believe technology should create measurable social value by improving citizens' quality of life and enabling sustainable development," says Murali Krishna Gannamani.

Beyond technology, Fluentgrid is equally committed to creating social impact through initiatives such as the Ananda CitYzen Trust, which promotes citizen participation and collaborative governance. Murali also served as Chairman of CII Andhra Pradesh for FY 2025-26, where he championed collaboration among industry, government, academia, and startups to accelerate innovation, entrepreneurship, and sustainable industrial growth. His entrepreneurial journey has earned him several recognitions, including ET Ascent CMD of the Year 2023, Economic Times Inspiring CEO 2021, Economic Times Most Promising Business Leaders of Asia 2020, and the Asia Pacific Entrepreneurship Award.