



RP-Sanjiv Goenka
Group
Growing Legacies

IN CONVERSATION WITH SBI CHAIRMAN C.S. SETTY

NOVEMBER 2025 • FORTUNEINDIA.COM

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**THE
BATTLE
TO SAVE
INTEL**

**“WE
HAVE A
FORMULA
THAT IS
BETTER
THAN
CAFFEINE”**

**BEST OF
THE BEST 2025
MUKESH AMBANI**

CHAIRMAN & MD, RELIANCE
INDUSTRIES LTD

**INDIA'S
BEST
CEOs**



CHANGING THE DIGITAL LANDSCAPE WITH PURPOSE AND PASSION

Mr. Murali Krishna Gannamani stands at the forefront of India's digital transformation in the energy and urban infrastructure sectors.



His entrepreneurial journey exemplifies the spirit of innovation, resilience, and impact—qualities that continue to inspire the next generation of technology leaders.

MURALI KRISHNA GANNAMANI
Managing Director & CEO,
Fluentgrid Limited

As the Managing Director and CEO of Fluentgrid Limited, a pioneering software products and ICT solutions company founded in 1998, he has guided the organization from a promising startup into a globally recognized force driving smarter utilities and sustainable cities.

Under his visionary leadership, Fluentgrid has redefined how utilities and cities embrace digital transformation—empowering governments, enterprises, and citizens with intelligent, integrated, and future-ready solutions. The company's "Made in India" software products today power the digital backbone of utilities and city operations across 18 Indian states and 15 countries worldwide, reinforcing

India's technological leadership on the global stage.

Mr. Murali's foresight and strategic direction have positioned Fluentgrid among the few Indian technology firms recognized by Gartner and Guidehouse Insights for innovation and execution excellence in the smart grid and smart city domains. His entrepreneurial journey exemplifies the spirit of innovation, resilience, and impact—qualities that continue to inspire the next generation of technology leaders.

His contributions have earned him multiple prestigious honors, including ET Ascent CMD of the Year 2023, The Economic Times Inspiring CEO of 2021, The Economic Times Most Promising

Business Leaders of Asia 2020, and the Asia Pacific Entrepreneurship Award, among others. Each accolade stands as a testament to his commitment to excellence, innovation, and sustainable growth.

Beyond Fluentgrid, Mr. Murali plays an influential role in shaping the future of India's business and innovation landscape. As the Chairman of CII Andhra Pradesh and Charter Member of TiE Vizag, he is deeply invested in nurturing entrepreneurship, mentoring startups, and building a strong innovation-driven ecosystem in the region.

His leadership philosophy revolves around creating value with purpose—anchored in sustainability and global responsibility. Fluentgrid, under his guidance, is a Member of the United Nations Global Compact (UNGC), aligning its business strategy with the UN's Sustainable Development Goals (SDGs). The company also actively participates in the COP Early Adopter Programme, reaffirming its commitment to advancing environmental and social impact through technology. Fluentgrid's consistent recognition at both national and international forums reflects the strength of his vision. The organization has been honored with multiple awards, including The Economic Times Best Organization for Innovation 2024, ET Iconic Brands of India 2023, ISGF Innovation Award 2022, NASSCOM Business Innovation Award, and the IBM Beacon Award for Best Industry Solutions in Energy and Utilities.

A true believer in the transformative power of technology, Mr. Murali continues to champion digital innovation that enables sustainable, inclusive, and intelligent growth. His leadership has fostered a culture of customer-centricity and continuous innovation at Fluentgrid—helping the company deliver world-class solutions that are not only technologically advanced but also socially meaningful.

Through his unwavering commitment, Mr. Murali Krishna Gannamani continues to drive the vision of building a smarter, more sustainable, and connected future for all. ■