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Growing Legacies

# THE EMERGING 100

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## HOW INDIA BRAVED THE WEST ASIA STORM

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NEWS, EVENTS, PROMOTIONS + IDEAS



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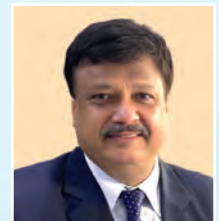
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**VISIONARIES**  
OF NEW INDIA



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## CRUCIBLES OF OPTIMISM AND OPPORTUNITY

**A**s a rising, global power she sits on the high table with the world's major powers and is known to fearlessly punch above its weight on the world stage. India's growing global weightage is powered by her stature as the world's fifth-largest economy in real terms at around \$3.4 trillion. Despite the outcomes of the geo-political disorder, India has remained resolute in achieving her goal of transforming into a developed country by 2047. Propelled by her integrated approach to trade policy, climate action and technology investment India is no longer just a participant in global engagement. She is an active influencer.

The overarching vision of this status is a compelling force to inspire leaders across economic, social, environmental, cultural, academic and healthcare domains; it is the fuel which helps them galvanise their teams to optimise their endeavours to the fullest.

Leading the charge as crucibles of transformation are a slew of visionaries, entrepreneurs, and innovators who are shaping new parameters of leadership by embracing technology, sustainability, and high-impact growth. The visionary leaders of the 'New India' straddle the world of the past and present but seek to propel their achievements to conquer new horizons as a true asset to their organization.

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# CREATING HARD-BACKED TRANSFORMATIVE DIGITAL SOLUTIONS FOR ENERGY AND URBAN INFRASTRUCTURE

Innovation and excellence are the twin engines propelling one of India's pioneering technology companies, which has been quietly redefining the smart grid and smart city domains. Fluentgrid Limited, under the steerage of Managing Director and CEO Murali Krishna Gannamani, has outpaced many others in the competitive energy and urban infrastructure sectors. From its inception in 1998, when it spent its formative years pioneering software products and ICT solutions, Murali has transformed the company from its early start-up phase into a globally recognized force, with a strong reputation for enabling smarter utilities and sustainable cities.

His compelling future-forward vision has shaped Fluentgrid into a powerful engine for digital transformation that has left a deep impression on how utilities and cities can function in the future with intelligent, integrated, and future-ready solutions. Rooted in the ethos of "Made in India," its India-built products are successfully implemented for clients across 20 countries worldwide. This steady expansion underpins India's growing grip as a technological leader on the global stage.

The glue that has bound Murali's entrepreneurial journey together has been an inspirational mix of innovation, resilience, and impact. Combined with his foresight and strategic direction, it has enabled Fluentgrid to be ranked amongst the few Indian technology firms recognized by Gartner, IDC, and Guidehouse Insights for innovation and execution excellence in the smart grid and smart city domains.

Murali's leadership philosophy is embedded with an agenda to create value with purpose, anchored in sustainability and global responsibility. His unflinching belief in the transformative power of technology continues to drive his advocacy of digital innovation that enables sustainable, inclusive, and intelligent growth. Furthermore, Fluentgrid has gained immensely from the customer-centric and innovative culture he has instilled in its ecosystem. Not only are its world-class solutions technologically sound and highly



**MURALI'S LEADERSHIP PHILOSOPHY IS EMBEDDED with an agenda to create value with purpose..."**



## MURALI KRISHNA GANNAMANI

Managing Director & CEO,  
Fluentgrid Ltd



advanced, but they are also structured to be socially meaningful.

Fluentgrid, under his mentorship, is a Member of the United Nations Global Compact (UNGC), aligning its business strategy with the UN's Sustainable Development Goals (SDGs). The company also actively participates in the COP Early Adopter Programme, reaffirming its commitment to advancing environmental and social impact through technology.

For over 25 years the firm has leveraged on industry experience to emerge as a power to be reckoned with for delivering reliable, scalable, and future-ready solutions, the outcomes of which are filtered into utilities and cities to function more efficiently and serve their customers better. Fluentgrid has with great efficacy channelled the strengths of AI, data, and intelligent automation, to enable the digital transformation of energy and infrastructure companies around the globe.

Its in-house Research and Development unit, recognized by the Department of Scientific and Industrial Research (DSIR), Government of India,

underscores Murali's unwavering commitment to continue to build next-generation technologies that address the evolving challenges of the energy and infrastructure sectors. While innovation remains the key focus, additionally it also directs its attention to its propensity to create practical, deployable solutions that deliver measurable outcomes. Aligned with globally recognized standards Fluentgrid has reflected how these benchmarks reinforce Murali's ongoing commitment to delivering secure, dependable, and high-quality solutions while maintaining strong governance and compliance.

Murali's impactful vision is amply reflected in the growing power of Fluentgrid, which has consistently gained recognition at both national and international forums. Numerous awards and accolades have come the company's way over the intervening years.

Fluentgrid's growing stature is redefined by the presence of its solutions which are deployed across over 20 countries, supporting over 50+ utilities and cities and impacting more than 100+ million consumers. ■