

Profile



*Mr. Murali Krishna Gannamani,
Chairman & Managing Director,
Fluentgrid Limited*

Mr. Murali Krishna Gannamani is the Chairman & Managing Director of Fluentgrid Limited, an information technology products and Solutions Company headquartered in Visakhapatnam smart city, India. Fluentgrid is spearheading the digital transformation of energy utilities and Smart cities globally, with robust software products and proven turnkey solutions. Fluentgrid has a proven portfolio of COTS products like CIS, MDMS, and the Actelligence platforms, which got featured in analyst reports such as Gartner Magic Quadrants, Gartner Market Guide, Hype Cycle Reports, and Guidehouse Insights.

Founded in 1998 with a mission to build innovative products and solutions that help transform power utilities into modern and efficient organizations, Fluentgrid has come a long way under his visionary leadership. Today, many Indian and overseas utilities are already reaping the benefits of Smart prepaid metering enabled by Fluentgrid AMI™ suite of COTS products. Fluentgrid's Smart Metering Operations Center (SMOC), based on Fluentgrid Actelligence, gets the best out of smart meter deployments through situational awareness, real-time event management, SOPs, AMI Network monitoring, and analytics-based decision support during roll-out and operations of AMI systems.

Fluentgrid is also a leader in smart city solutions space with its Actelligence platform powering Integrated Command and Control Centers in several Smart cities like Visakhapatnam, Lucknow, and Kochi. Fluentgrid ERC is another innovative solution based on the Actelligence platform deployed to help smart cities to manage the COVID-19 pandemic efficiently. The Smart, utility, and Smart city solutions that Fluentgrid offers directly contribute to energy savings, lower/flexible tariffs, clean energy integration, safety, security & better civic amenities resulting in a better quality of life for citizens and sustainability of our planet.

Mr. Gannamani is the recipient of many awards, including the recent 'The Economic Times Most Promising Business Leaders of Asia' award at the 5th edition of The Economic Times Asian Business Leaders Conclave 2020-21 on 15th Dec 2020. Fluentgrid was the recipient of the ISGF Innovation Award 2020 for the Best Smart Grid Project in India Technology Company.

Fluentgrid's 150,000 sqft Smart campus at Visakhapatnam serves as the company's global delivery center and a living lab for research and innovation, which Mr. Murali Krishna intends to transform into a zero-carbon footprint facility by 2027. He is undeterred by the challenges brought about by the COVID-19 pandemic and strongly feels that this is an opportunity to invest in the future through innovation and capacity building across people, processes, and systems.